

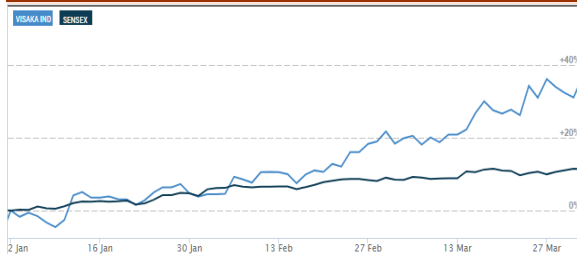


BSE	Rs 331.80
NSE	Rs 330.15

Stock Information

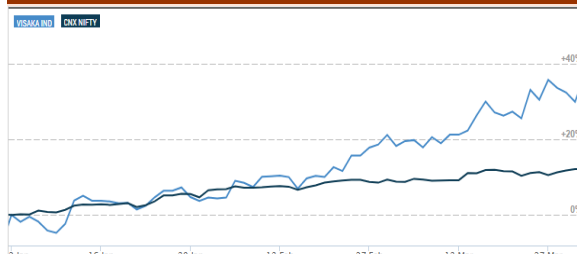
Market Cap (Rs in Million)	5,269.30
Eq. Shares O/S (FV Rs 10)	15,880,952
52 Week High / Low (BSE)	354.00 / 117.00
52 Week High / Low (NSE)	354.00 / 116.80
BSE Code	509055
NSE Code	VISAKAIND
Industry P/E	47.34
Book Value (Rs.)	218.51
Price/Book Value	1.52

Share Price Movement - Visaka Vs Sensex



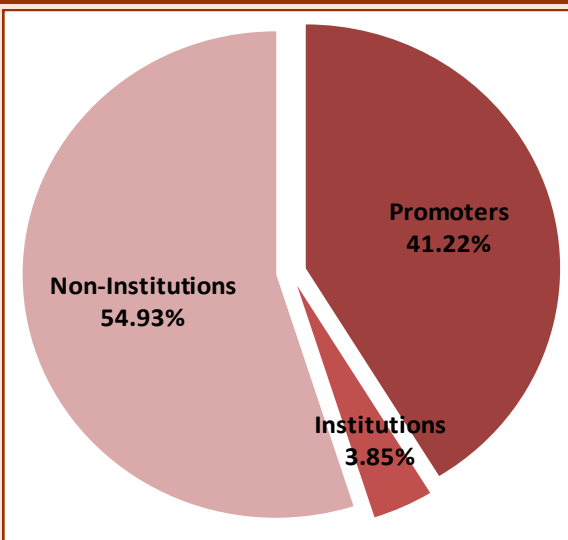
From 01-Jan-2017 to 31-Mar-2017

Share Price Movement - Visaka Vs Nifty



From 01-Jan-2017 to 31-Mar-2017

Shareholding Pattern as on Mar 31, 2017



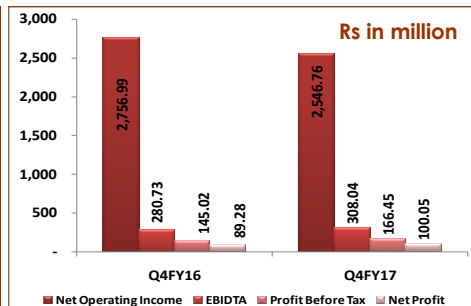
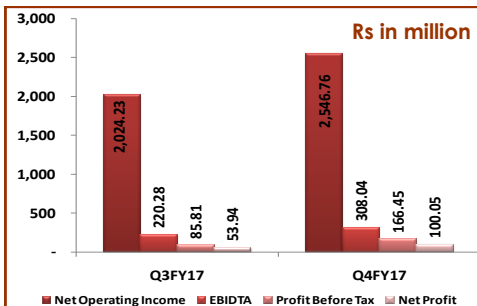
Financial Snapshot

⇒ On sequential basis, the Net Operating Income grew 25.81% at Rs. 2,546.76mn in Q4FY17 when compared to Rs. 2,024.23mn in Q3FY17, while the Net Profit for Q4FY17 was substantially higher at Rs 100.05mn as against a Net Profit of Rs 53.94mn in Q3FY17.

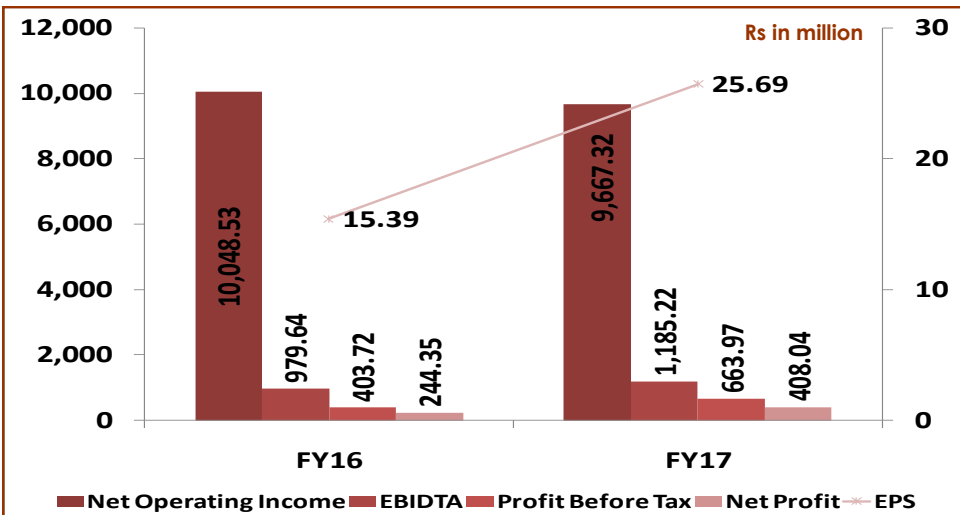
⇒ On Year on Year basis, the Net Operating Income was at Rs. 2,546.76mn in Q4FY17 as against Rs. 2,756.99mn in Q4FY16. During the same period, the Company earned a Net Profit of Rs. 100.05mn when compared to Rs. 89.28mn in Q4FY16, a growth of 12.05%.

⇒ The Board has declared a total dividend to Rs.6/- per equity share of Rs.10/- each fully paid-up (i.e., 60%) for the year ended March 31, 2017.

Particulars (Rs in million)	Q4FY17	Q3FY17	Q4FY16
Net Operating Income	2,546.76	2,024.23	2,756.99
Other Income	4.99	4.27	4.37
Total Income	2,551.75	2,028.50	2,761.36
Expenditure	2,243.71	1,808.22	2,480.63
EBIDTA	308.04	220.28	280.73
Depreciation	90.96	87.38	83.08
EBIT	217.08	132.90	197.65
Interest	50.63	47.09	52.63
Profit/Loss before Tax	166.45	85.81	145.02
Provision for Taxation	66.41	31.87	55.74
Net Profit/Loss	100.05	53.94	89.28
Earning Per Share (Rs)	6.30	3.40	5.62



Particulars (Rs in million)	FY17	FY16
Net Operating Income	9,667.32	10,048.53
EBIDTA	1,185.22	979.64
Profit/Loss before Tax	663.97	403.72
Net Profit/Loss	408.04	244.35
EPS (Rs)	25.69	15.39



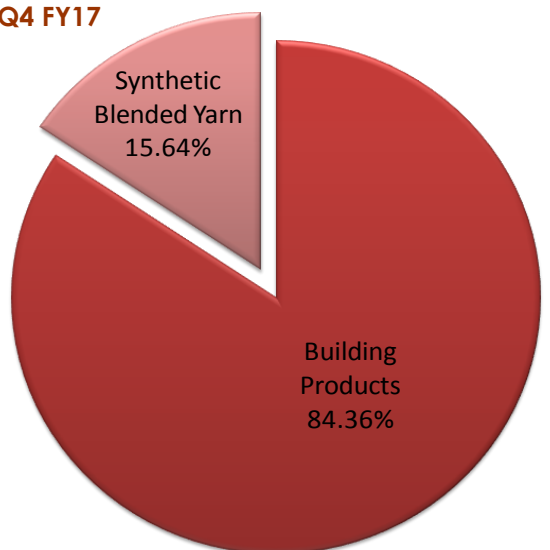


Shareholding Pattern as on March 31, 2017

Category of Shareholder	No. of Share holders	No. of fully paid up equity shares held	Total No. of Shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	Number of equity shares held in dematerialized form
(A) Promoter & Promoter Group					
(A1) Indian					
Individuals / Hindu Undivided Family	4	6,545,368	6,545,368	41.22	6,545,368
Sub Total A1	4	6,545,368	6,545,368	41.22	6,545,368
(A2) Foreign	0	0	0	0.00	0
A=A1+A2	4	6,545,368	6,545,368	41.22	6,545,368
(B) Public Shareholding					
(B1) Institutions					
Mutual Funds / UTI	5	2,118	2,118	0.01	0
Foreign Portfolio Investors	8	569,710	569,710	3.59	569,710
Financial Institutions / Banks	10	39,664	39,664	0.25	36,314
Sub Total B1	23	611,492	611,492	3.85	606,024
(B2) Central Government/ State Government(s)/ President of India	0	0	0	0.00	0
(B3) Non-Institutions					
Individual shareholders holding nominal share capital upto Rs. 2 lakh	15,286	4,509,336	4,509,336	28.39	4,051,943
Individual shareholders holding nominal share capital	27	1,692,913	1,692,913	10.66	1,692,913
NBFCs registered with RBI	2	20,100	20,100	0.13	20,100
Any Others (Specify)	608	2,501,743	2,501,743	15.75	2,485,463
Sub Total B3	15,923	8,724,092	8,724,092	54.93	8,250,419
B=B1+B2+B3	15,946	9,335,584	9,335,584	58.78	8,856,443
(C) Non Promoter-Non Public	0	0	0	0.00	0
Grand Total (A+B+C)	15,950	15,880,952	15,880,952	100.00	15,401,811

Revenue Break-up for

Q4 FY17



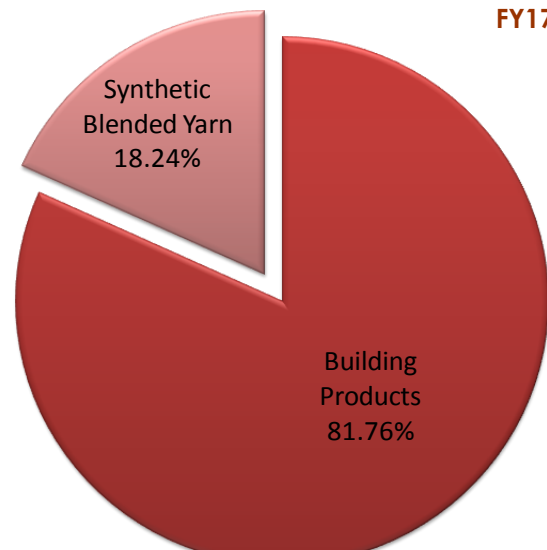
Q4 FY17 (Rs in Mn)

Building Products	2,138.36
Synthetic Blended Yarn	396.30

FY17 (Rs in Mn)

Building Products	7,828.00
Synthetic Blended Yarn	1,746.50

FY17

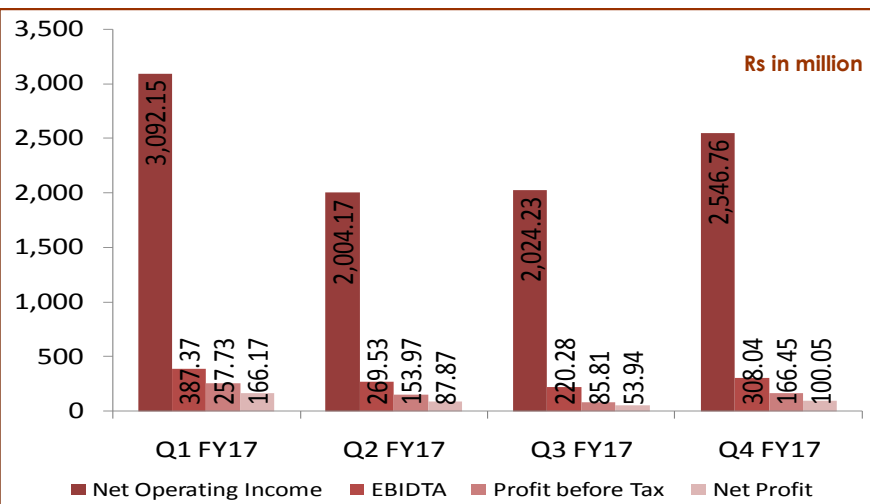




Financial performance as on March 31, 2017

(Rs in Million)

Particulars	Quarter Ended			Year Ended	
	31-03-2017	31-12-2016	31-03-2016	31-03-2017	31-03-2016
1) Net Operating Income	2,546.76	2,024.23	2,756.99	9,667.32	10,048.53
2) Other Income	4.99	4.27	4.37	37.69	27.27
3) Total Income	2,551.75	2,028.50	2,761.36	9,705.01	10,075.79
4) Expenses					
(a) Cost of materials consumed	1,111.27	1,102.94	1,466.45	4,969.02	5,569.37
(b) Purchases of stock-in-trade	1.51	4.70	2.15	10.92	8.26
(c) Changes in inventories of FG, WIP & Stock-in-trade	223.99	-142.21	151.51	-25.42	138.10
(d) Employee benefits expense	206.47	183.54	173.38	774.07	679.65
(e) Other Expenses	700.47	659.25	687.14	2,791.20	2,700.77
Total Expenses	2,243.71	1,808.22	2,480.63	8,519.79	9,096.15
5) Profit before depreciation, interest, and taxes (3-4)	308.04	220.28	280.73	1,185.22	979.64
6) Depreciation	90.96	87.38	83.08	340.76	363.05
7) Profit after depreciation but before interest, Exceptional Items (5-6)	217.08	132.90	197.65	844.45	616.59
8) Finance Cost	50.63	47.09	52.63	180.49	212.88
9) Profit after interest but before Exceptional Items (7-8)	166.45	85.81	145.02	663.97	403.72
10) Exceptional Items	0.00	0.00	0.00	0.00	0.00
11) Profit before Tax (9-10)	166.45	85.81	145.02	663.97	403.72
12) Tax Expense	66.41	31.87	55.74	255.93	159.36
13) Profit after Tax (11-12)	100.05	53.94	89.28	408.04	244.35
14) Extraordinary Items	0.00	0.00	0.00	0.00	0.00
15) Net Profit / (Loss) (13-14)	100.05	53.94	89.28	408.04	244.35
Earnings Per Equity Share					
Basic	6.30	3.40	5.62	25.69	15.39
Diluted	6.30	3.40	5.62	25.69	15.39



Particulars (Rs. million)	Q4 FY17	Q3 FY17	Q2 FY17	Q1 FY17
Net Operating Income	2,546.76	2,024.23	2,004.17	3,092.15
EBIDTA	308.04	220.28	269.53	387.37
Profit before Tax	166.45	85.81	153.97	257.73
Net Profit	100.05	53.94	87.87	166.17
EPS	6.30	3.40	5.53	10.46



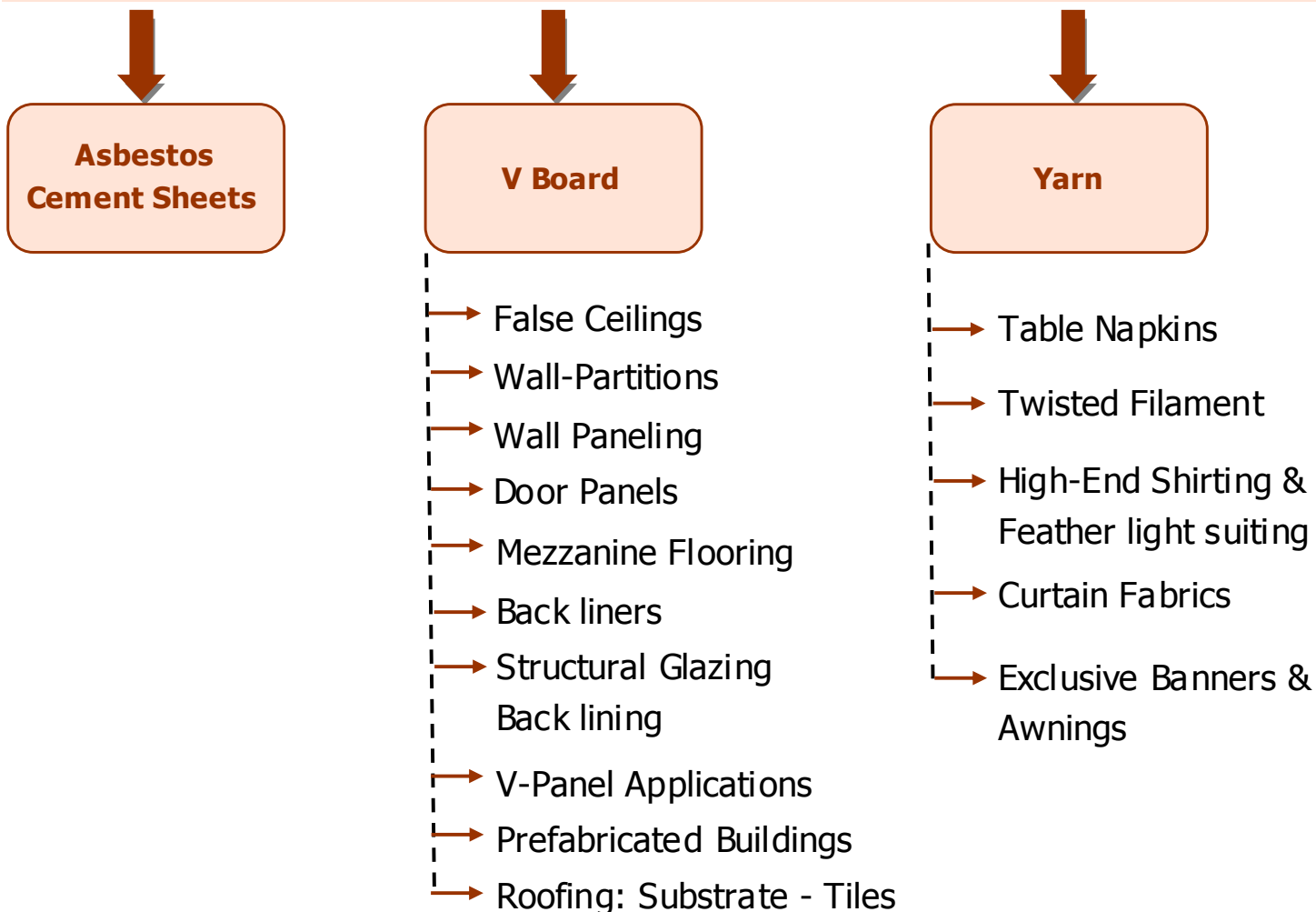
About Visaka Industries

Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 8,02,000 tonnes per annum of Cement asbestos products and 1,29,750 tonnes per annum of Fibre cement sheets with a strong network of 6000 plus Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

Business Verticals of Visaka Industries

Business Verticals



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Karvy Computershare Pvt. Ltd.

If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting. Mum: +91 22 6149 1631 Hyd: +91 40 6716 1619 E-Mail: ir@irkcpl.com