



Sector: Building Products & Yarn

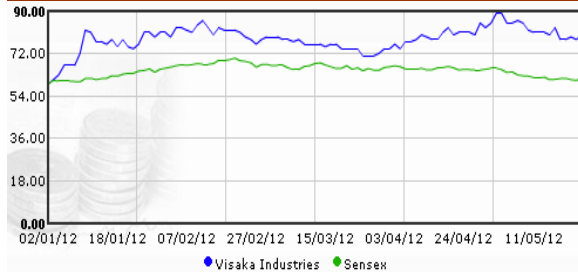
Visaka Industries Ltd.

BSE	₹ 88.55
NSE	₹ 88.35

Stock Information

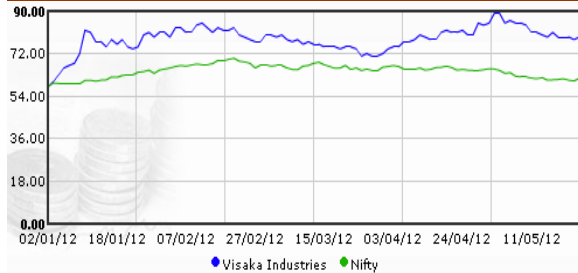
Market Cap (₹ in Million)	1,406.30
Eq Shares O/S (F.V. Rs10)	15,880,952
52 Week High / Low (BSE)	109.95 / 57.05
52 Week High / Low (NSE)	109.40 / 57.20
BSE Code	509055
NSE Code	VISAKAIND
Industry P/E	5.32

Share Price Movement - Visaka Vs Sensex



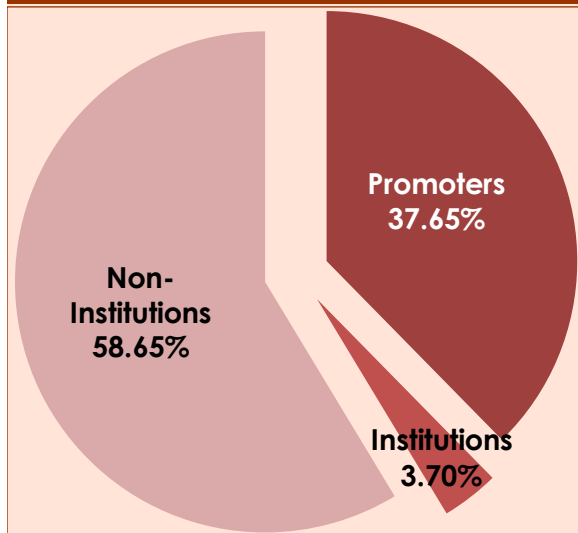
From 01-Jan-2012 to 25-May-2012

Share Price Movement - Visaka Vs Nifty



From 01-Jan-2012 to 25-May-2012

Shareholding Pattern as on Mar 31, 2012



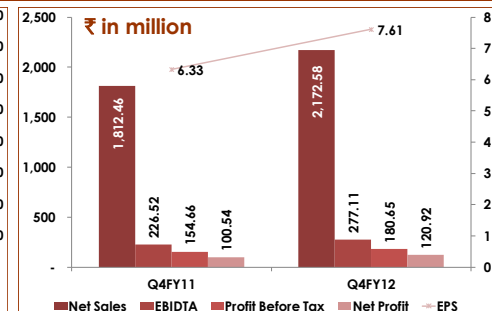
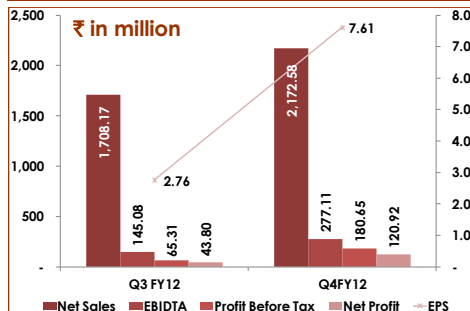
Financial Snapshot

⇒ Visaka Industries Ltd. has registered a substantial growth of 27.19% of Net Sales at Rs. 2,172.58mn in Q4FY12 as against Rs. 1,708.17mn in Q3FY12.

⇒ During the same period, the Company earned EBIDTA (Rs. 277.11mn), **Net Profit (Rs. 120.92mn)**, EPS (Rs. 7.61) with 91.01%, 176.05% & 175.72% growth respectively when compared to Q3FY12.

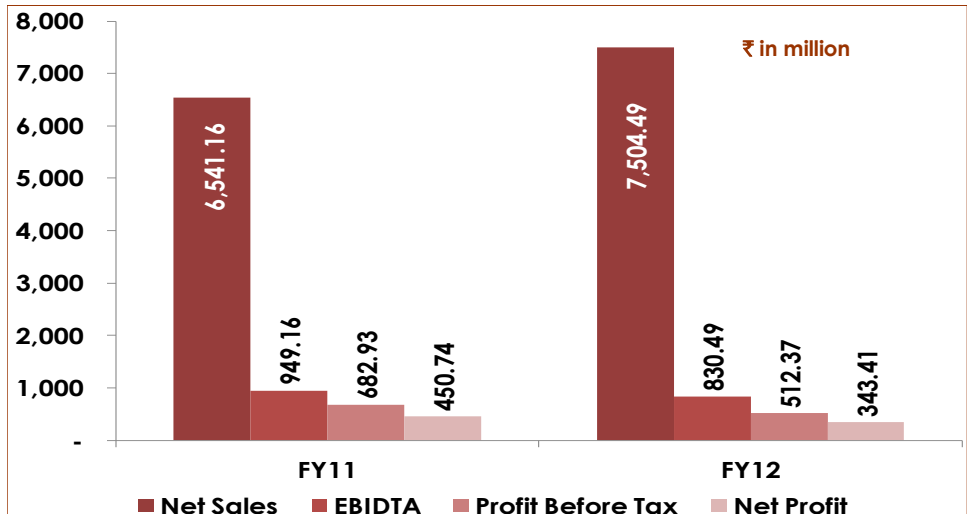
⇒ Q4 FY12 results are registered a fair growth on Y-o-Y basis too, Net Sales grew by 19.87% as against to Rs. 1,812.46mn in Q4 FY11. During the same period EBIDTA (Rs. 226.52mn in Q4FY11), Net Profit (Rs. 100.54mn in Q4FY11)& EPS (Rs. 6.33 in Q4FY11) registered higher by 22.34%, 20.27% & 20.22% respectively.

Particulars (₹ in million)	Q4FY12	Q3FY12	Change (%)	Q4FY11	Change (%)
Net Sales	2,172.58	1,708.17	27.19%	1,812.46	19.87%
Other Income	6.30	23.92	-73.65%	16.97	-62.87%
Total Income	2,178.89	1,732.09	25.80%	1,829.43	19.10%
Expenditure	1,901.77	1,587.01		1,602.92	
EBIDTA	277.11	145.08	91.01%	226.52	22.34%
Depreciation	49.66	42.79		40.27	
EBITA	227.45	102.29	122.37%	186.25	22.12%
Interest	46.80	36.98		31.59	
Profit before Tax	180.65	65.31	176.61%	154.66	16.81%
Provision for Taxation	59.73	21.51		54.13	
Net Profit	120.92	43.80	176.05%	100.54	20.27%
Earning Per Share	7.61	2.76	175.72%	6.33	20.22%



Particulars (₹ in million)	FY12	FY11	Change (%)
Net Sales	7,504.49	6,541.16	14.73%
EBIDTA	830.49	949.16	-12.50%
Profit before Tax	512.37	682.93	-24.97%
Net Profit	343.41	450.74	-23.81%
EPS (₹)	21.62	28.38	-23.82%

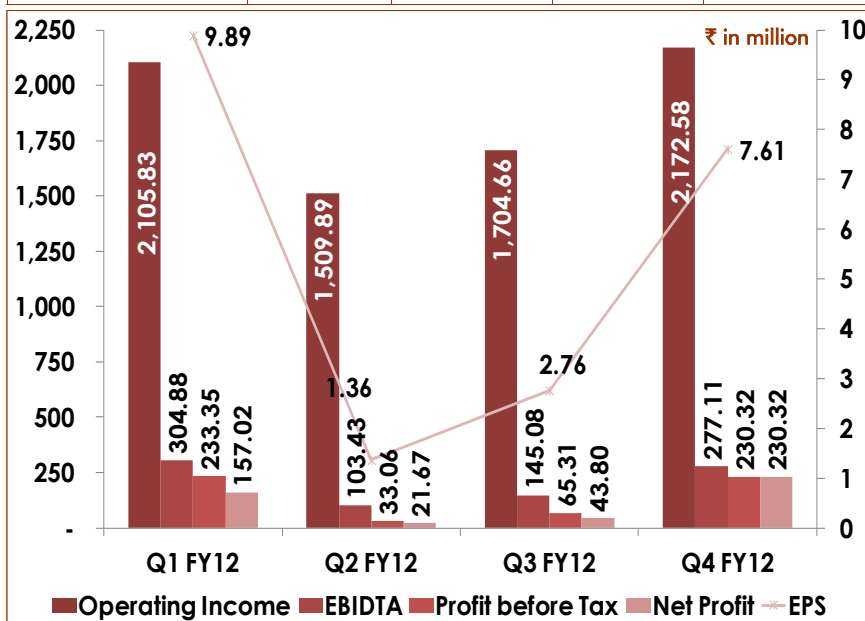
⇒ The company Net Sales has registered a growth of 14.73% at ₹ 7,504.49mn in FY12 as against ₹ 6,541.16.28mn in FY11.





Quarterly performance for the Financial Year - 2012

Particulars (₹ million)	Q1 FY12	Q2 FY12	Q3 FY12	Q4 FY12
Operating Income	2,105.83	1,509.89	1,704.66	2,172.58
EBIDTA	304.88	103.43	145.08	277.11
Profit before Tax	233.35	33.06	65.31	230.32
Net Profit	157.02	21.67	43.80	230.32
EPS	9.89	1.36	2.76	7.61



Statement of Assets & Liabilities - Audited

Particulars	FY12	FY11
Equity & Liabilities		
Shareholder's Funds		
Share Capital	159.21	159.21
Reserves and Surplus	2,705.55	2,454.30
Total	2,864.76	2,613.51
Non-Current Liabilities		
Long-term borrowings	53.36	65.60
Deferred Tax Liabilities	254.39	229.04
Other Long-term Liabilities	180.29	159.10
Total	488.04	453.74
Current Liabilities		
Short-term borrowings	1,462.77	1,501.19
Trade Payables	547.32	449.59
Other Current Liabilities	249.64	306.69
Short-term Provisions	125.70	60.60
Total	2,385.42	2,318.06
Total Equity & Liabilities	5,738.21	5,385.31
Assets		
Non-Current Assets		
Fixed Assets	2,484.18	2,104.57
Non-current Investments	150.59	149.67
Long-term Loans & Advances	106.73	252.50
Total	2,741.50	2,506.74
Current Assets		
Inventories	1,555.49	1,482.79
Trade Receivables	739.59	694.84
Cash & Cash equivalents	538.80	538.54
Short-term Loans & Advances	162.84	162.39
Total	2,996.72	2,878.57
Total Equity & Liabilities	5,738.21	5,385.31

Events Plotting On Share Price Graph for FY12

SL. No	Date	Corporate Announcement
1	27-May-11	Financial Results for Mar 31, 2011
		Visaka Industries Ltd has informed BSE about the Financial Results for the Period ended March 31, 2011.
1	27-May-11	Visaka Industries Ltd has informed BSE that the Board of Directors of the Company at its meeting held on May 27, 2011, inter alia, has recommended a Final Dividend of Rs. 2/- per Equity Share of Rs. 10/- each making the total Dividend of Rs. /- per Equity Share.
		Visaka Industries Ltd has informed BSE that the Register of Members & Share Transfer Books of the Company will remain closed from July 20, 2011 to July 22, 2011 (both days inclusive) for the purpose of Payment of Final Dividend & Annual General Meeting (AGM) of the Company to be held on July 25, 2011.
2	8-Jun-11	Visaka Industries Ltd has informed BSE about the Financial Results for the period ended June 30, 2011.
3	30-Jun-11	Visaka Industries Ltd has informed BSE about the Financial Results for the Period ended September 30, 2011
4	11-Nov-11	Visaka Industries Ltd has informed BSE that the Company has been in the process of setting up a unit for manufacture of Asbestos Cement Sheets at Khata No. 450, Chaka No. 727 Village Parmanpur, Tahsil Maneswar, Sambalpur District Orissa. Further, the Company have commenced commercial production in this unit from January 01, 2012.
5	8-Jan-12	Visaka Industries Ltd has informed BSE about the Financial Results for the period ended Dec 31, 2011
6	2-Feb-12	





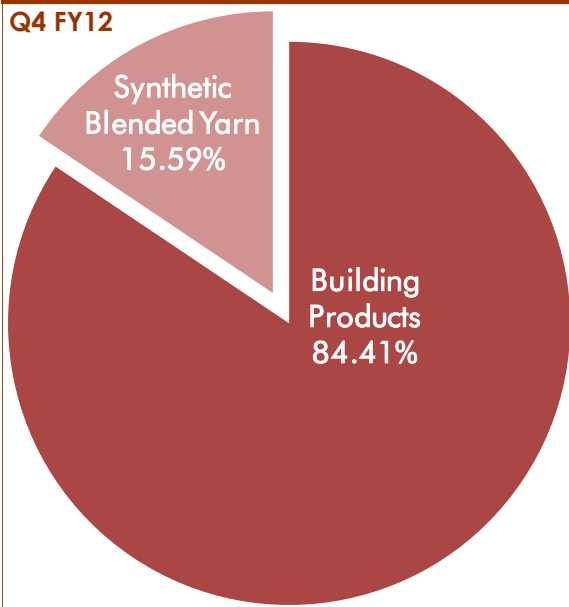
Financial performance as on March, 2012

(₹ in Million)

PARTICULARS	Quarter Ended			Year Ended	
	31-Mar-12	31-Dec-11	31-Mar-11	31-Mar-12	31-Mar-11
	Audited	Audited	Audited	Audited	Audited
Net Sales / Income from Operations	2,155.71	1,701.96	1,801.23	7,447.16	6,502.96
Other Operating Income	16.88	6.20	11.23	57.34	38.20
Total	2,172.58	1,708.17	1,812.46	7,504.49	6,541.16
Consumption of raw material / Direct exp.	1,310.57	1,105.15	1,084.39	4,478.83	3,707.33
Purchase of Stock-in-trade	0.00	0.00	0.00	0.00	1.05
(Increase) / Decrease in stock	-47.18	-98.18	-15.51	-43.77	-45.50
Employees cost	122.52	94.61	82.22	418.99	335.01
Depreciation	49.66	42.79	40.27	176.44	164.01
Other expenditure	515.86	485.43	451.82	1,867.10	1,662.72
Total	1,951.44	1,629.80	1,643.18	6,897.59	5,824.61
Profit from Operations before Other Income, Interest and Exceptional Items	221.15	78.36	169.28	606.90	716.54
Other Income	6.30	23.92	16.97	47.16	68.60
Profit from Operations before Interest and Exceptional Items	227.45	102.29	186.25	654.06	785.15
Interest	46.80	36.98	31.59	141.68	102.22
Profit after Interest but before Exceptional Items	180.65	65.31	154.66	512.37	682.93
Exceptional Items	0.00	0.00	0.00	0.00	0.00
Profit before Tax	180.65	65.31	154.66	512.37	682.93
Provision for Taxation	59.73	21.51	54.13	168.96	232.18
Profit after Tax	120.92	43.80	100.54	343.41	450.74
Extraordinary Items	0.00	0.00	0.00	0.00	0.00
Net Profit	120.92	43.80	100.54	343.41	450.74
Paid-up Equity Share Capital	158.81	158.81	158.81	158.81	158.81
Reserves (excluding revaluation reserve)	0.00	0.00	0.00	2,705.55	2,454.30
Earning Per Share before Extra Ordinary Items					
Basic (₹)	7.61	2.76	6.33	21.62	28.38
Diluted (₹)	7.61	2.76	6.33	21.62	28.38
Earning Per Share After Extra Ordinary Items					
Basic (₹)	7.61	2.76	6.33	21.62	28.38
Diluted (₹)	7.61	2.76	6.33	21.62	28.38
Public Share Holding					
-Number of equity shares	9,901,697	9,901,697	9,893,422	9,901,697	9,893,422
-Percentage of shareholding	62.35	62.35	62.30	62.35	62.30

Revenue Break-up for

Q4 FY12



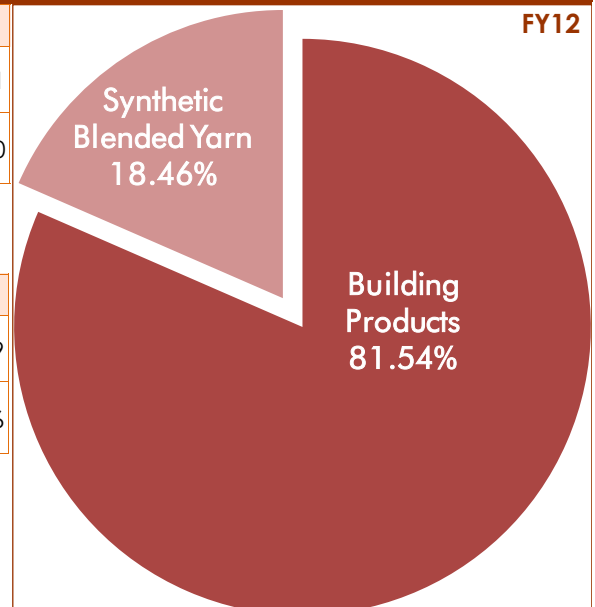
Q4 FY12 (₹ in mn)

Building Products	1,819.71
Synthetic Blended Yarn	336.00

FY12 (₹ in mn)

Building Products	6,072.59
Synthetic Blended Yarn	1,374.56

FY12





Share Holding Pattern as on March 31, 2012

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares
(A) Shareholding of Promoter and Promoter Group							
(1) Indian							
Individuals / Hindu Undivided Family	3	5,979,255	5,979,255	37.65	37.65	-	-
Sub Total	3	5,979,255	5,979,255	37.65	37.65	-	-
(2) Foreign							
Total shareholding of Promoter and Promoter Group (A)	3	5,979,255	5,979,255	37.65	37.65	-	-
(B) Public Shareholding							
(1) Institutions							
Mutual Funds / UTI	8	9,302	7,184	0.06	0.06	-	-
Financial Institutions / Banks	9	199,921	196,571	1.26	1.26	-	-
Foreign Institutional Investors	4	378,198	378,198	2.38	2.38	-	-
Sub Total	21	587,421	581,953	3.70	3.70	-	-
(2) Non-Institutions							
Bodies Corporate	458	3,261,855	3,246,595	20.54	20.54	-	-
Individuals							
Individual shareholders holding nominal share capital up to Rs. 1 lakh	14,383	4,257,143	3,740,187	26.81	26.81	-	-
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	43	1,581,800	1,528,890	9.96	9.96	-	-
Any Others (Specify)							
NRIs/OCBs	148	203,538	202,368	1.28	1.28	-	-
Trusts	2	2,105	2,105	0.01	0.01	-	-
Clearing Members	16	7,835	7,835	0.05	0.05	-	-
Sub Total	15,050	9,314,276	8,727,980	58.65	58.65	-	-
Total Public shareholding (B)	15,071	9,901,697	9,309,933	62.35	62.35	-	-
Total (A)+(B)	15,074	15,880,952	15,289,188	100.00	100.00	-	-
(C) Shares held by Custodians and against which Depository Receipts have been issued	-	-	-	-	-	-	-
Total (A)+(B)+(C)	15,074	15,880,952	15,289,188	-	100.00	-	-



Macro Update

India's agricultural growth for the 2012-13 is expected to be positive, largely on the back of normal monsoon prediction. The Gross Domestic Product (GDP) growth in the agricultural sector is forecast at 3% for coming year, according to the National Council of Applied Economic Research (NCAER).

The positive prediction by NCAER is on the basis of following reasons: Normal monsoon forecast from the Indian Institute of Tropical Meteorology for 2012-13. Surplus food grain stock is expected for next year on the back of record harvest in 2011-12 and food grain stocks with the government may reach 75 million tons by July end.

Growth of the poultry processing sector in India, based on current plans of existing and new ventures would result in a net addition of 27,000 birds per hour (BPH) aggregate capacity till 2012 end. At that point consumption would be approximately 2.2 billion birds, and of that, processed poultry would constitute approximately 7.2%.

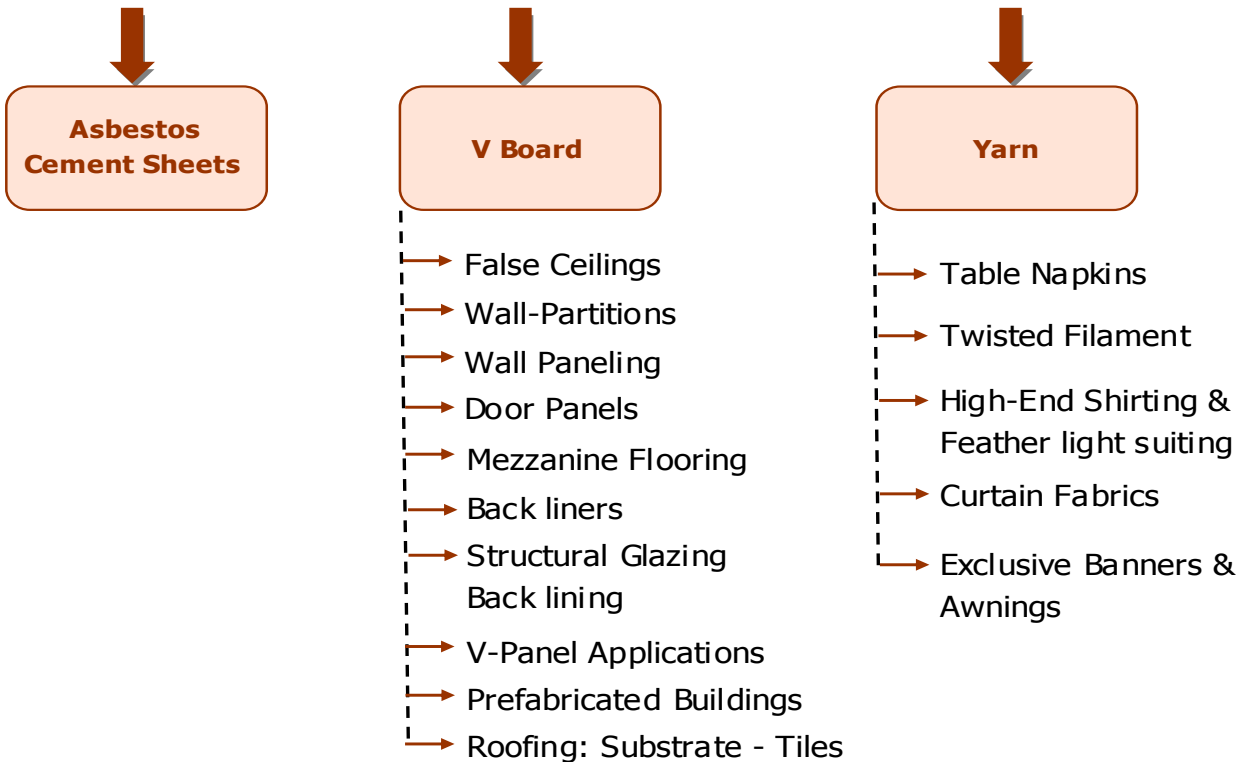
About Visaka Industries

Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 7,60,000 tones of Fibre sheets with a strong network of 5000 Stockists /Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

Business Verticals of Visaka Industries

Business Verticals



Disclaimer: The views and information expressed by investor relations professionals in Investor Update are their own, and not that of the company officials. KCPL (Karvy Computershare Pvt Ltd) advises the users to check with certified experts before taking any investment decisions.



Karvy Computershare Pvt. Ltd.