

# INVESTOR UPDATE



## VISAKA INDUSTRIES LTD.

February 13, 2017

Sector: Building  
Products & Yarn

**BSE**

**Rs 218.75**

**NSE**

**Rs 218.90**

### Stock Information

Market Cap	Rs 3493.80 Mn
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	240.00 / 88.70
52 Week High / Low (NSE)	239.40 / 88.00
BSE Code	509055
NSE Code	VISAKAIND

### Share Price Movement - Visaka Vs Sensex



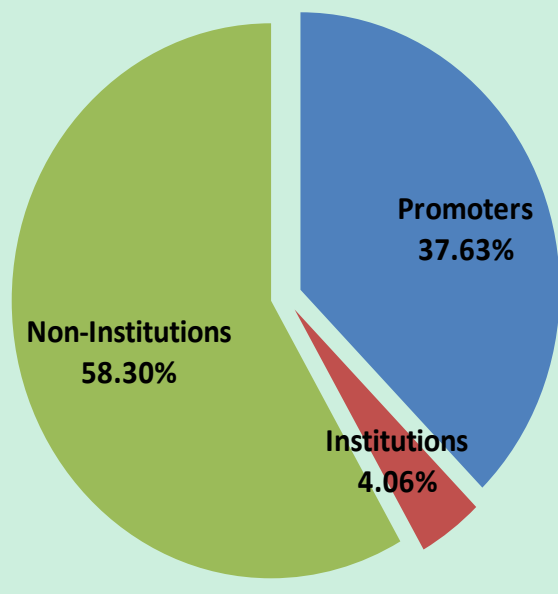
From 01-Oct-2016 to 31-Dec-2016

### Share Price Movement - Visaka Vs Nifty



From 01-Oct-2016 to 31-Dec-2016

### Shareholding Pattern as on 31 Dec, 2016



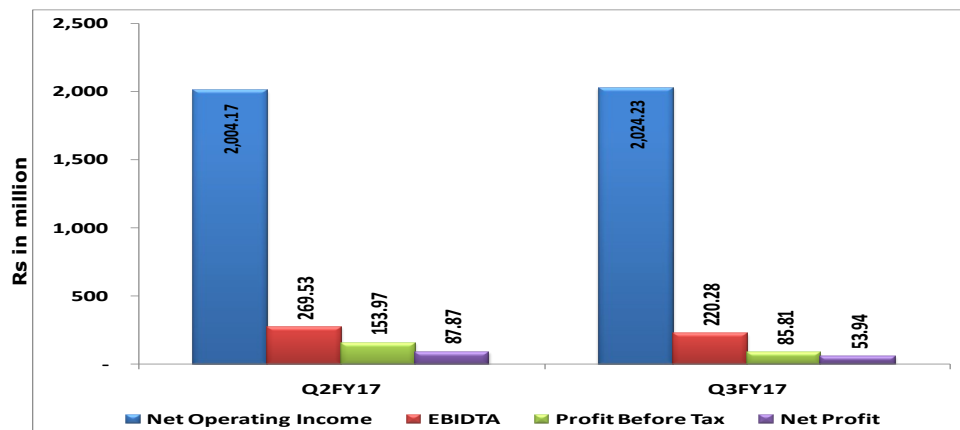
### Financial Snapshot

- ⇒ On year-on-year, the Net Operating Income was at Rs 2024.23 Mn in Q3FY17 as against Rs 2153.65 Mn in Q3FY16.
- ⇒ Net Profit was significantly up at Rs 53.94 Mn in Q3FY17 as against Rs 11.09 Mn in Q3FY16.
- ⇒ EPS was also up at Rs 3.40 in Q3FY17 as against Rs 0.70 in Q3FY16.
- ⇒ On sequential basis, the Net Operating Income was at Rs 2024.23 Mn in Q3FY17 as compared to Rs 2004.17 Mn in Q2FY17. The Net Profit was at Rs 53.94 Mn in Q3FY17 as against Rs 87.87 Mn in Q2FY17.

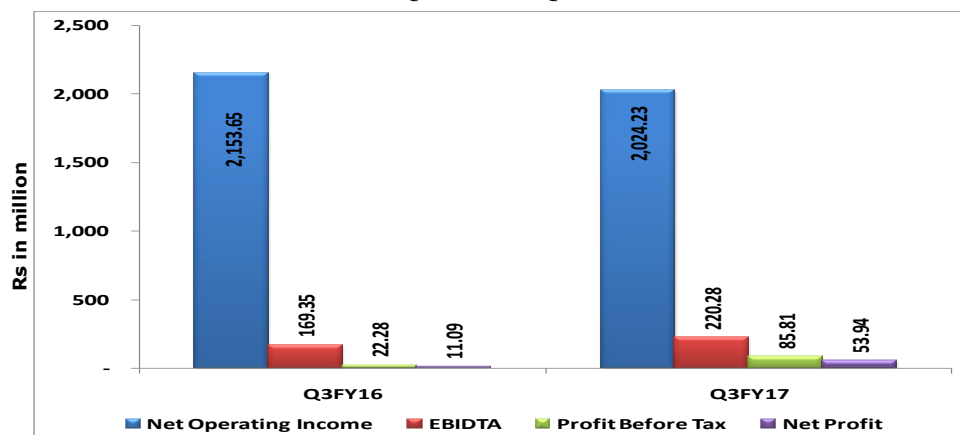
(Rs in million)

Particulars	Q3FY17	Q2FY17	Q3FY16
Net Operating Income	<b>2,024.23</b>	<b>2,004.17</b>	<b>2,153.65</b>
Other Income	4.27	5.26	4.61
Total Income	<b>2,028.50</b>	<b>2,009.43</b>	<b>2,158.26</b>
Expenditure	1,808.22	1,739.90	1,988.91
EBIDTA	<b>220.28</b>	<b>269.53</b>	<b>169.35</b>
Depreciation	87.38	81.04	89.74
EBITA	<b>132.90</b>	<b>188.49</b>	<b>79.62</b>
Interest	47.09	34.52	57.34
Profit/Loss before Tax	<b>85.81</b>	<b>153.97</b>	<b>22.28</b>
Tax	31.87	66.10	11.19
Net Profit/Loss	<b>53.94</b>	<b>87.87</b>	<b>11.09</b>
Earning Per Share (₹)	3.40	5.53	0.70

### Q2FY17 Vs Q3FY17



### Q3FY16 Vs Q3FY17



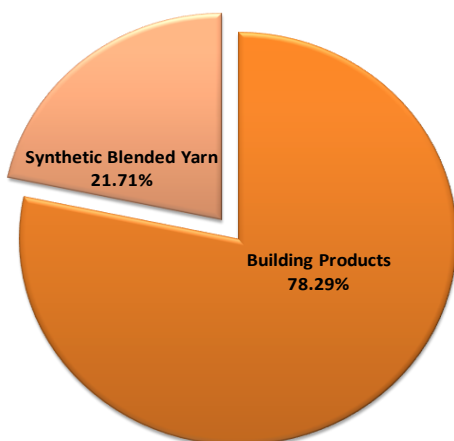


Financial performance as on December 31, 2016

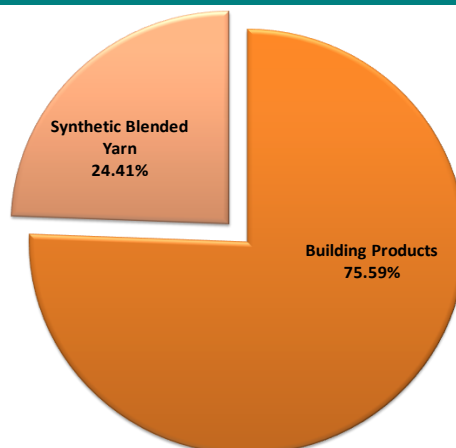
(Rs in Million)

Particulars	Quarter Ended			Year Ended
	31-12-2016	30-09-2016	31-12-2015	31-03-2016
1) Net Operating Income	2,024.23	2,004.17	2,153.65	10,048.53
2) Other Income	4.27	5.26	4.61	27.26
<b>3) Total Income</b>	<b>2,028.50</b>	<b>2,009.43</b>	<b>2,158.26</b>	<b>10,075.79</b>
<b>4) Expenses</b>				
(a) Cost of materials consumed	1,102.94	1,220.51	1,175.93	5,569.37
(b) Purchases of stock-in-trade	4.70	2.25	1.62	8.26
(c) Changes in inventories of FG, WIP & Stock-in-trade	-142.21	-370.14	64.30	138.10
(d) Employee benefits expense	183.54	182.56	167.14	679.65
(e) Other Expenses	659.25	704.73	579.91	2,700.77
<b>Total Expenses</b>	<b>1,808.22</b>	<b>1,739.90</b>	<b>1,988.91</b>	<b>9,096.15</b>
<b>5) Profit before depreciation, interest, and taxes (3-4)</b>	<b>220.28</b>	<b>269.53</b>	<b>169.35</b>	<b>979.64</b>
6) Depreciation	87.38	81.04	89.74	363.05
<b>7) Profit after depreciation but before interest, Exceptional Items (5-6)</b>	<b>132.90</b>	<b>188.49</b>	<b>79.62</b>	<b>616.59</b>
8) Finance Cost	47.09	34.52	57.34	212.88
<b>9) Profit after interest but before Exceptional Items (7-8)</b>	<b>85.81</b>	<b>153.97</b>	<b>22.28</b>	<b>403.71</b>
10) Exceptional Items	0.00	0.00	0.00	0.00
<b>11) Profit before Tax (9-10)</b>	<b>85.81</b>	<b>153.97</b>	<b>22.28</b>	<b>403.71</b>
12) Tax Expense	31.87	66.10	11.19	159.36
<b>13) Profit after Tax (11-12)</b>	<b>53.94</b>	<b>87.87</b>	<b>11.09</b>	<b>244.35</b>
14) Extraordinary Items	0.00	0.00	0.00	0.00
<b>15) Net Profit / (Loss) (13-14)</b>	<b>53.94</b>	<b>87.87</b>	<b>11.09</b>	<b>244.35</b>
<b>Earnings Per Equity Share</b>				
Basic	3.40	5.53	0.70	15.39
Diluted	3.40	5.53	0.70	15.39

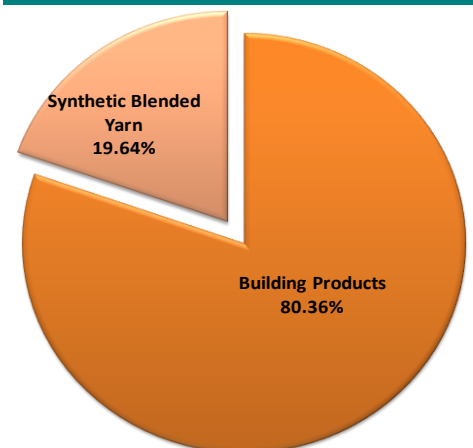
Revenue Break-up for Q3 FY17



Revenue Break-up for Q2 FY17



Revenue Break-up for Q3 FY16





Shareholding Pattern as on 31st December, 2016

Category of Shareholder	No. of Share holders	No. of fully paid up equity shares held	Total No. of Shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	Number of equity shares held in dematerialized form
<b>(A) Promoter &amp; Promoter Group</b>					
<b>(A1) Indian</b>					
Individuals / Hindu Undivided Family	3	5,976,130	5,976,130	37.63	5,976,130
<b>Sub Total A1</b>	<b>3</b>	<b>5,976,130</b>	<b>5,976,130</b>	<b>37.63</b>	<b>5,976,130</b>
<b>(A2) Foreign</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>
<b>A=A1+A2</b>	<b>3</b>	<b>5,976,130</b>	<b>5,976,130</b>	<b>37.63</b>	<b>5,976,130</b>
<b>(B) Public Shareholding</b>					
<b>(B1) Institutions</b>					
Mutual Funds / UTI	5	2,118	2,118	0.01	0
Foreign Portfolio Investors	6	578,629	578,629	3.64	578,629
Financial Institutions/ Banks	10	64,757	64,757	0.41	61,407
<b>Sub Total B1</b>	<b>21</b>	<b>645,504</b>	<b>645,504</b>	<b>4.06</b>	<b>640,036</b>
<b>(B2) Central Government/ State Government(s)/President of India</b>	0	0	0	0.00	0
<b>(B3) Non-Institutions</b>	0	0	0	0.00	0
Individual share capital up to Rs. 2 lakh	15,549	4,550,852	4,550,852	28.66	4,098,902
Individual share capital in excess of Rs. 2 lakh	23	1,544,172	1,544,172	9.72	1,544,172
NBFCs registered with RBI	3	60,100	60,100	0.38	60,100
Any Others (Specify)	639	3,104,194	3,104,194	19.55	3,088,289
<b>Sub Total B3</b>	<b>16,214</b>	<b>9,259,318</b>	<b>9,259,318</b>	<b>58.30</b>	<b>8,783,463</b>
<b>B=B1+B2+B3</b>	<b>16,235</b>	<b>9,904,822</b>	<b>9,904,822</b>	<b>62.37</b>	<b>9,423,499</b>
<b>(C) Non Promoter-Non Public</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>
<b>Grand Total (A+B+C)</b>	<b>16,238</b>	<b>15,880,952</b>	<b>15,880,952</b>	<b>100</b>	<b>15,399,629</b>

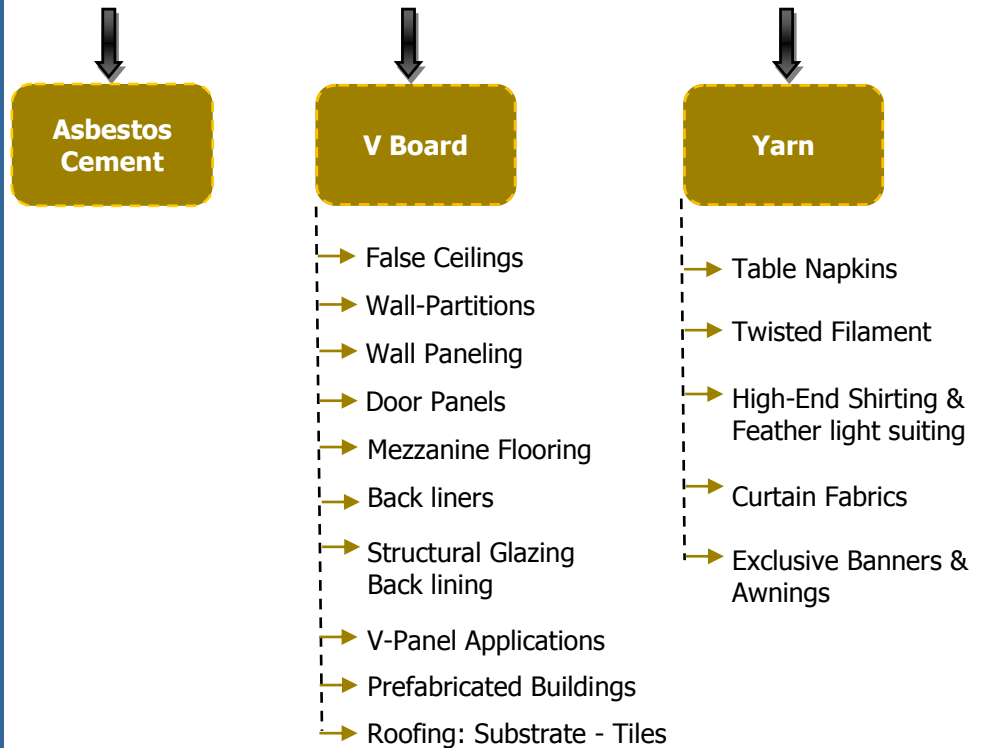


Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 8,02,000 tonnes per annum of Cement asbestos products and 1,29,750 tonnes per annum of Fibre cement sheets with a strong network of 6000 plus Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

### Business Verticals of Visaka Industries

#### Business Verticals



*If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.*  
Mum: +91 22 6149 1631      Hyd: +91 40 6716 1619      E-Mail: ir@irkcpl.com

Disclaimer: The views and information expressed by investor relations professionals in Investor Update are their own, and not that of the company officials. KCPL (Karvy Computershare Pvt Ltd) advises the users to check with certified experts before taking any investment decisions.



**Karvy Computershare Pvt. Ltd.**