

# INVESTOR UPDATE

# VISAKA INDUSTRIES LTD.

July 25, 2014

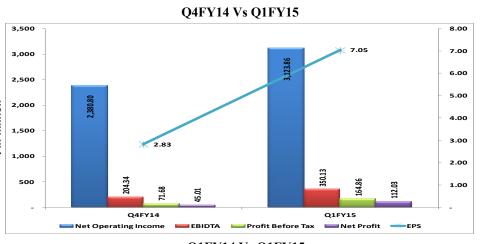
Sector: Building Products & Yarn

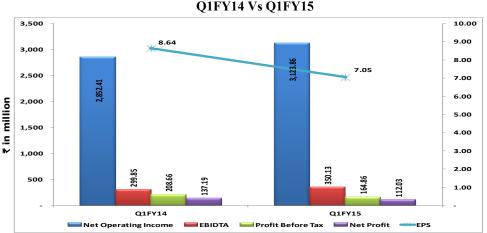
	BSE	₹	123.55				
	NSE	₹	124.45				
Stock Information							
Market Cap			₹ 1,962.10 Mn				
Eq Shares O/S (F.V. Rs10)			15.88 Mn				
52 Week High / Low (BSE)			133.55 / 66.20				
52 Week High / Low (NSE)			132.40 / 65.80				
BSE Code			509055				
NSE Code			VISAKAIND				
Share Price Movement - Visaka Vs Sensex							

### **Financial Snapshot**

- On year-on-year basis, the Net Operating Income was higher at Rs 3,123.86 Mn in Q1FY15 as  $\Rightarrow$ compared to Rs. 2,852.41 in Q1FY14. However, the Net Profit was down in Q1FY15 at Rs 112.03 Mn as against Rs 137.19 in Q1FY14 owing to higher depreciation.
- $\Rightarrow$  On sequential basis, Net Operating Income was substantially higher at Rs 3,123.86 Mn in Q1FY15 as against Rs 2,380.80 Mn in Q4FY14.
- Net Profit was higher at Rs 112.03 Mn in Q1FY15 as against Rs 45.01 Mn in Q4FY14.  $\Rightarrow$
- EPS was up at Rs 7.05 Q1FY15 as against Rs 2.83 in Q4FY14.

(₹ in million)							
Particulars	Q1FY15	Q4FY14	% Change	Q1FY14	% Change		
Net Operating Income	3,123.86	2,380.80	31.21%	2,852.41	9.52%		
Other Income	8.30	34.09		5.61			
Total Income	3,132.16	2,414.89	29.70%	2,858.02	9.59%		
Expenditure	2,782.03	2,210.55		2,558.17			
EBIDTA	350.13	204.34	71.34%	299.85	16.77%		
Depreciation	136.21	61.90		48.59			
EBITA	213.92	142.44	50.18%	251.26	-14.86%		
Interest	49.05	70.76		42.60			
Profit/Loss before Tax	164.86	71.68	130.00%	208.66	-20.99%		
Tax	52.83	26.67		71.47			
Net Profit/Loss	112.03	45.01	148.90%	137.19	-18.33%		
Earning Per Share (₹)	7.05	2.83	149.12%	8.64	-18.40%		





130.00 104.00 78.00 52.00

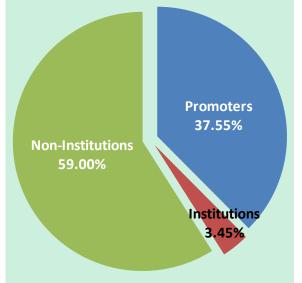
0.00 01/04/14 17/04/14 06/05/14 20/05/14 03/06/14 17/06/14 01/07/14 15/07/14 Visaka Industrias Sansay

26.00

From 01-Apr-2014 to 25-Jul-2014

### Share Price Movement - Visaka Vs Nifty





### VISAKA INDUSTRIES LTD.

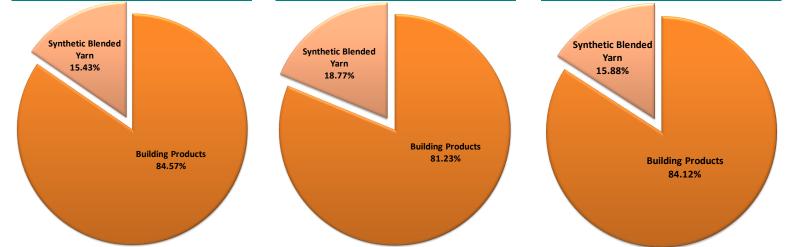


Financial performance as on June 30, 2014						
Patienter		Year Ended				
Particulars	30-06-2014	31-03-2014	30-06-2013	31-03-2014		
1) Revenue from Operations	3,123.86	2,380.80	2,852.41	8,921.03		
2) Other Income	8.30	34.09	5.61	53.59		
3) Total Income	3,132.16	2,414.89	2,858.02	8,974.62		
4) Expenses						
(a) Cost of materials consumed	1,652.35	1,341.74	1,552.41	5,249.87		
(b) Purchases of stock-in-trade	3.92	3.66	1.03	10.13		
(c) Changes in inventories of FG, WIP & Stock-in-trade	277.90	140.03	281.30	341.30		
(d) Employee benefits expense	171.07	130.24	151.65	520.02		
(e) Other Expenses	676.79	594.88	571.78	2,226.79		
Total Expenses	2,782.03	2,210.55	2,558.17	8,348.11		
5) Profit before depreciation, interest, and taxes (3-4)	350.13	204.34	299.85	626.51		
6) Depreciation	136.21	61.90	48.59	224.56		
7) Profit after depreciation but before interest, Exceptional Items (5-6)	213.92	142.44	251.26	401.94		
8) Finance Cost	49.05	70.76	42.60	213.99		
9) Profit after interest but before Exceptional Items (7-8)	164.86	71.68	208.66	187.95		
10) Exceptional Items	0.00	0.00	0.00	0.00		
11) Profit before Tax (9-10)	164.86	71.68	208.66	187.95		
12) Tax Expense	52.83	26.67	71.47	68.28		
13) Profit after Tax (11-12)	112.04	45.01	137.19	119.68		
14) Extraordinary Items	0.00	0.00	0.00	0.00		
15)Net Profit / (Loss) (13-14)	112.04	45.01	137.19	119.68		
Earnings Per Equity Share						
Basic	7.05	2.83	8.64	7.54		
Diluted	7.05	2.83	8.64	7.54		

Revenue Break-up for Q1 FY15

Revenue Break-up for Q4 FY14

**Revenue Break-up for Q1 FY14** 





## VISAKA INDUSTRIES LTD.

Shareholding Pattern as on 30th June, 2014								
Catogory of Shaveholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered		
Category of Shareholder				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares	
(A) Shareholding of Promoter and Promoter Group								
(1) Indian								
Individuals / Hindu Undivided Family	3	5,964,255	5,964,255	37.56	37.56	1,100,000	18.44	
Sub Total	3	5,964,255	5,964,255	37.56	37.56	1,100,000	18.44	
(2) Foreign								
Total shareholding of Promoter and Promoter Group (A)	3	5,964,255	5,964,255	37.56	37.56	1,100,000	18.44	
(B) Public Shareholding								
(1) Institutions								
Mutual Funds / UTI	5	2,118	0	0.01	0.01	0	0.00	
Financial Institutions / Banks	9	199,921	196,571	1.26	1.26	0	0.00	
Foreign Institutional Investors	3	345,411	345,411	2.18	2.18	0	0.00	
Sub Total	17	547,450	541,982	3.45	3.45	0	0.00	
(2) Non-Institutions								
Bodies Corporate	422	3,603,854	3,588,744	22.69	22.69	0	0.00	
Individuals								
Individual shareholders holding nominal share capital up to Rs. 1 lakh	14,144	4,262,401	3,774,053	26.84	26.84	0	0.00	
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	39	1,287,724	1,234,814	8.11	8.11	0	0.00	
Any Others (Specify)	244	215,268	214,098	1.36	1.36	0	0.00	
Non Resident Indians	174	175,962	174,792	1.11	1.11	0	0.00	
Clearing Members	70	39,306	39,306	0.25	0.25	0	0.00	
Sub Total	14,869	9,369,247	8,811,709	59.00	59.00	0	0.00	
Total Public shareholding (B)	14,886	9,916,697	9,353,691	62.44	62.44	0	0.00	
Total (A)+(B)	14,889	15,880,952	15,317,946	100.00	100.00	0	0.00	
(C) Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0.00	0.00	0	0.00	
Total (A)+(B)+(C)	14,889	15,880,952	15,317,946	0.00	100.00	1,100,000	6.93	

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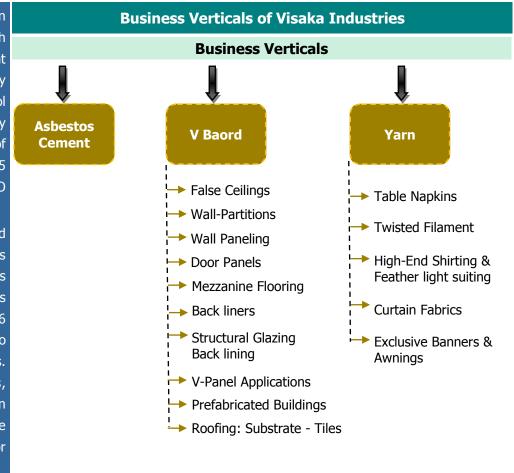


#### **Macro Developments**

- $\Rightarrow$  Exchange fluctuations are likely to improve with the rupee firming up, this is expected to bring down raw material cost.
- $\Rightarrow$  With the thrust on rural housing, the demand for asbestos cement sheets is likely to pick up.

Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 7,52,000 MT of Fibre sheets with a strong network of 6000 plus Stockists /Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.



If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.Mum: +91 22 6623 5410Hyd: +91 40 4467 7320E-Mail: ir@irkcpl.com

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