



VISAKA INDUSTRIES LIMITED

CIN : L52520TG1981PLC003072

Regd. Office: Survey No. 315, IDA, Yelumala Village, R.C. Puram Mandal, Sangareddy District – 502 300, Telangana.

Corporate office : “Visaka Towers”, 1-8-303/69/3, S.P. Road, Secunderabad – 500 003.

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PUBLIC DEPOSIT SCHEMES

(Amount in Rs.Lakhs)

ASSETS	AS AT 31.03.2021	AS AT 31.03.2020	AS AT 31.03.2019
Fixed Assets (Net)	40126.55	41478.69	41980.96
Non-current Investments	2.00	-	-
Long Term Loans & Advances	4417.35	1505.54	1410.30
Current Assets	50325.57	51367.47	49220.07
	94871.47	94351.70	92611.33
LIABILITIES	AS AT 31.03.2021	AS AT 31.03.2020	AS AT 31.03.2019
Share Capital	1652.07	1592.07	1592.07
Reserves & Surplus	61039.95	48909.42	48357.94
Non-Current Liabilities	8934.43	10012.88	9829.36
Current Liabilities	23245.03	33837.33	32831.96
	94871.47	94351.70	92611.33

d. Audited Cash Flow Statement for the three years immediately preceding the date of issue of circular or advertisement:

(Amount in Rs.Lakhs)

Particulars	31st March 2021	31st March 2020	31st March 2019
Cash Flow from Operating Activities:			
Profit before tax	14,925.71	5,711.66	10,034.50
Adjustments for:			
Depreciation and amortisation expense	3,999.00	4,096.51	3,535.48
Loss on disposal of property, plant and equipment	-	-	25.50
Property, plant and equipment written off	10.10	9.35	-
Interest income on financial assets carried at amortized cost	(317.70)	(143.60)	(99.27)
Gain on disposal of property, plant and equipment	(12.67)	(17.40)	-
Provision for doubtful debts	73.63	100.24	30.83
Bad Debts written off	41.74	38.42	7.04
Amortisation of government grants	(385.05)	(294.54)	(269.40)
Finance costs	1,281.39	1,740.84	1,995.29
Remeasurement of defined employee benefit plans	29.54	(221.89)	(25.52)
Change in operating assets and liabilities			
(Increase) / Decrease in Trade Receivables	3,369.10	1,389.13	(465.03)
(Increase) / Decrease in financial assets other than trade receivables	15.81	(30.72)	118.99
(Increase) / Decrease in other assets	1,041.85	(386.99)	441.14
(Increase) / Decrease in Inventories	5465.95	(3,148.71)	(3,064.38)
Increase / (Decrease) in Trade payables	770.27	718.85	(1,896.00)
Increase / (Decrease) in other financial liabilities	(106.15)	86.08	217.88
Increase / (Decrease) in provisions	(249.06)	198.92	(76.49)
Increase / (Decrease) in other liabilities	2,558.43	(811.68)	364.21
Cash Generated from Operations	32,511.89	9,034.47	10,874.77
Income taxes paid	(3,111.03)	(1,631.24)	(3,784.14)
Net cash inflow (outflow) from operating activities	29,400.86	7,403.23	7,090.59
Cash flows from investing activities			
Payments for property plant and equipment	(5,430.08)	(3,883.82)	(4,952.26)
Interest received	308.55	262.59	105.41
Proceeds from sale of property, plant and equipment	25.87	133.24	50.27
Payments for purchase of investments	(2.00)	-	-
Movement in other bank balances	(275.09)	58.79	(57.42)
Net cash inflow / (outflow) from investing activities	(5,372.75)	(3,429.20)	(4,854.00)
Cash flow from financing activities			
Proceeds from non current borrowings	-	2,125.12	-
Repayment of non current borrowings	(1,099.44)	(1,278.64)	(2,309.64)
Proceeds/(repayment) from current borrowings	(13,466.54)	570.92	3,669.44
Repayment of loan to related party	(1,852.70)	(484.30)	(1,570.06)
Receipt of loan from related party	1,716.70	734.30	767.56
Dividend paid to company's shareholders (Including corporate dividend tax)	(830.96)	(4,181.29)	(1,324.64)
Proceeds from issue of shares & share warrants	1,928.00	-	-
Finance cost	(970.94)	(1,495.09)	(1,798.55)
Net cash inflow / (outflow) from financing activities	(14,575.88)	(4,008.98)	(2,566.19)
Net increase / (Decrease) in cash and cash equivalents	9,452.23	(34.95)	(329.60)
Cash and Cash equivalents at the beginning of the financial Year	1,628.00	1,662.95	1,992.55
Cash and Cash equivalents at the end of the Year	11,080.23	1,628.00	1,662.95

Note: Cash flow statement has been prepared under the indirect method as set out in Ind AS - 7 specified under Section 133 of the Companies Act 2013.

e. Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company: The Company has prepared balance sheet and statement of profit & loss for the year ended 31st March 2021, 31st March 2020 & 31st March 2019 as per Ind AS accounting policies. There is no change in the accounting policies for the current year compared to the previous year.

5. DIRECTORS DECLARE THAT:-

- The company has not defaulted in the repayment of deposits accepted either before or after the commencement of the Act or payment of interest on such deposits.
- The board of directors have satisfied themselves fully with respect to the affairs and prospects of the company and that they are of the opinion that having regard to the estimated future financial position of the company, the company will be able to meet its liabilities as and when they become due and that the company will not become insolvent within a period of one year from the date of issue of the circular or advertisement;
- The company has complied with the provisions of the Act and the rules made thereunder;
- The compliance with the Act and the rules does not imply that repayment of deposits is guaranteed by the Central Government;
- The deposits accepted by the company before the commencement of the Act have been repaid.
- In case of any adverse change in credit rating, depositors will be given a chance to withdraw deposits without any penalty;
- The deposits shall be used only for the purposes indicated in the Circular or circular in the form of advertisement;
- The deposits accepted by the company (other than the secured deposits, if any, aggregate amount of which to be indicated) are unsecured and rank pari passu with other unsecured liabilities of the company.

Place : Secunderabad
Date : 22-04-2021

BY ORDER OF THE BOARD
For VISAKA INDUSTRIES LIMITED

G. Saroja Vivekanand Managing Director	Vaniitha Datla Director	Dr. G. Vivekanand Chairman	P. Srikar Reddy Director
Gusti J Noria Director	Gogineni Appender Babu Director	J.P. Rao Whole-time Director	G. Vamsi Krishna Joint Managing Director

e. Names, addresses, DIN and occupations of the directors:

Sl. No.	Name	Address	DIN	Occupation
1.	Mr. Gusti J Noria Director	H.No. 8-2-325/6&7 Road No. 3, Bajara Hills, Hyderabad - 500034.	00015561	Business
2.	Mr. P. Srikar Reddy Director	306, Raheja Mansion, 13, Million Street, Cooke Town, Bangalore – 560 005.	00001401	Employment
3.	Mr. Gogineni Appender Babu Director	8-2-326/4/A/1, Plot No. 133, Street No. 2 Avenue-7, Road No. 3 Banjara Hills, Hyderabad- 500034.	00034681	Business
4.	Mrs. Vanitha Datla Director	H.No. 8-2-293/82/A Plot No. 170, Road No. 13A, Jubilee Hills Hyderabad-500033.	00480422	Business
5.	Dr. G. Vivekanand Chairman	H.No. 6-3-1238/A, Renuka Endave, Somajiguda, Hyderabad-500082.	00011684	Business
6.	Smt. G. Saroja Vivekanand Managing Director	H.No. 6-3-1238/A, Renuka Endave, Somajiguda, Hyderabad-500082.	00012994	Employment
7.	Mr. G. Vamsi Krishna Joint Managing Director	H.No. 6-3-1238/A, Renuka Endave, Somajiguda, Hyderabad-500082.	03544943	Employment
8.	Mr. J.P. Rao Whole-time Director	12-13-677/84, Plot No. 169, Kimiti Colony, Tamaka, Hyderabad – 500007	03575950	Employment

f. Management's perception of risk factors:

Asbestos Cement Sheets: Lack of entry barriers is attracting new entrants into this line of business. Activities of ban asbestos lobby instigated by the manufacturers of substitute products continue to be a matter of concern. Presence of increased alternative products in the market in the recent past is also a concern.

Synthetic Blended Yarn: If the global cotton fibre production expands, it could reduce the demand for synthetic yarn. The 3D manufacturing capability for apparels which is in the nascent stage, if successfully commercialised at affordable price, could pose challenges to the traditional spinning & weaving industry. China's manufacturing facilities are a matter of concern.

VNext Boards & other wall solutions: Import of Cement Board materials from Philippines, Thailand, China and Malaysia is a matter of concern apart from lack of entry barriers. Initial handling of material is comparatively difficult for which necessary steps are initiated like educating the applicators to ensure acceptance. Import of cellulose is a matter of concern. In export front Saudi Arabia and Middle East market are down and alternate markets are being explored.

Solar Roofing (ATUM): High competition from existing rooftop solar conventional solutions. However owning to unique utility and patented technology of ATUM, there is wide opportunity to create a market segment.

The impact of Covid -19 pandemic was felt across the economy and business segments. Consequent to significant opening up of the economic activity in the country, the demand for the company's products has improved compared to that during the initial phases of Covid-19 including the lock down period. All the business segments of the Company have substantially recovered as at year end. In preparation of the financial statements, the Company has taken into account both the current situation and likely future developments.

Apart from the aforesaid specific risks, we also will be affected by general business risks which include, but are not limited to:

- Changes in Government policies with respect to roofing industry;
- Changes in competitors' pricing and other competitive strategies;
- General economic and political changes and changes in law and regulations including with respect to direct / indirect taxes or environmental regulations;
- The market prices and demand for the Company's products;
- The loss of any significant customers or financial health of the customers;
- Our ability to successfully implement our strategy, our growth and expansion plans and technological changes;
- Government and business conditions globally and in India;
- Changes in interest rates, and in exchange rates;
- Changes in raw material, finished goods and energy prices;
- Availability of continued quality power supply.
- Changes in consumer preferences.
- Disaster risks like natural calamity etc.
- Changes in information technology & data integrity etc.

g. Details of default, including the amount involved, duration of default and present status, in repayment of:-

- statutory dues : Nil*
- debentures and interest thereon : NA
- loan from any bank or financial institution and interest thereon : Nil.

* does not include disputed dues.

2. PARTICULARS OF THE DEPOSIT SCHEME:

- Date of passing of board resolution : 22nd April 2021
- Date of passing of resolution in the general meeting authorizing the invitation of such deposits; (Passed under postal ballot process)
- Type of deposits : Unsecured (i.e., whether secured or unsecured)

d. Amount which the company can raise by way of deposits as per the Act and the rules made thereunder, and the aggregate of deposits actually held on the last day of the immediately preceding financial year and on the date of issue of the Circular or advertisement and amount of deposit proposed to be raised and amount of deposit repayable within the next twelve months:

(Amount in Rs.Lakhs)

S. No.	Description	Limits	Deposits held as on 31.03.2021	Deposits held as on 16.04.2021	Amount of Deposits proposed to be raised	Deposits repayable within next 12 months as on 16.04.2021
A	Deposits from members (10% of the aggregate of the paid up capital and free Reserves).	6269.20	119.65	119.65	1000.00	113.54
B	Deposits from public (25% of the aggregate of the paid up capital and free Reserves).	15673.00	1206.85	1206.85	3000.00	722.25

e. Terms of raising of deposits : Duration, Rate of interest, mode of payment and repayment:

The Company intends to raise public deposits as per the following schemes:

SCHEME I – NON CUMULATIVE DEPOSITS

Particulars	Monthly Income	Quarterly Income
Minimum Deposit	Rs. 25,000/- & in multiples of Rs.1000/-	Rs. 25,000/- & in multiples of Rs.1000/-
Rate of Interest	9.50% P.A*. Payable Monthly. (*10.00% for Senior Citizens and Physically challenged persons)	9.50% P.A*. Payable Quarterly. (*10.00% for Senior Citizens and Physically challenged persons)
Period of Deposit	12, 24 & 36 months.	12, 24 & 36 months.
Interest payable	Rs. 197.91/- per month* for an investment of Rs. 25,000/- (*Rs. 208.33 per month for an investment of Rs. 25,000/- for Senior Citizens and Physically challenged persons).	Rs. 593.73/- per quarter* for an investment of Rs. 25,000/- (*Rs. 624.99/- per quarter for an investment of Rs. 25,000/- for Senior Citizens and Physically challenged persons).

SCHEME II – CUMULATIVE DEPOSIT (Interest Rate @ 9.50% P.A).

Period of	Amount(Rs.)	on Maturity Rs.		Yield	
		For Others	For Senior Citizens and Physically challenged persons	For Others	For Senior Citizens and Physically challenged persons
12 Months	25,000	27,460	27,595	9.84	10.38
24 Months	25,000	30,164	30,460	10.33	10.92
36 Months	25,000	33,130	33,625	10.84	11.50

f. Proposed time schedule mentioning the date of opening of the Scheme and the time period for which the circular or advertisement is valid: All the schemes are open ended, and this advertisement will be valid until expiry of six months from the date of closure of the financial year 2021-22 or until the date on which the financial statements are laid before the members in annual general meeting to be held for 2021-22 (or due date if the same is not held), whichever is earlier.

g. Reasons or objects of raising the deposits: To meet the short and medium term working capital requirements.

h. Credit rating obtained: Name of the Credit Rating Agencies, Rating obtained, meaning of the rating obtained, and Date on which rating was obtained.

The Public Deposits are rated as CARE AA- (FD) [Double A minus (Fixed Deposit); Outlook: Stable] by CARE rating limited, reaffirmed vide their letter dated January 4th, 2021. Instruments with this rating are considered to have the higher degree of safety regarding timely servicing of financial obligations. Such instruments carry low credit risk.

i. Short particulars of the charge created or to be created for securing such deposits, if any: Not applicable as type of deposits proposed to be accepted are unsecured deposits.

j. Any financial or other material interest of the directors, promoters or key managerial personnel in such deposits and the effect of such interest in so far as it is different from the interests of other persons: The company has accepted deposits from relatives of Promoters, Directors and KMP's subject to same terms and conditions as applicable to other depositors. Thus, there is no effect of such interest in so far as it is different from the interest of other persons. As on 31.03.2021, the outstanding amounts accepted from the said relatives is Rs. 99.44 lakhs and the interest payable there on is Rs. 2.09 lakhs.

3. DETAILS OF ANY OUTSTANDING DEPOSITS:

The details of outstanding deposits as on 31st March, 2021 on account of the said deposits are as follows:

a	Amount Outstanding (Unmatured)	Rs. 13,26,50,000/-
b	Date of acceptance	Various dates as the schemes are open ended
c	Total amount accepted during the year	Rs. 15,72,06,000/-*
d	Rate of interest	9.50% & 11.00%** (10.00% & 11.50%** for Senior Citizens and Physically Challenged Persons). In case of cumulative deposits the yield will be changing based on the term of the deposit.
e	Total number of depositors	352 (On account of outstanding deposits as on 31.03.20201)
f	Default, if any, in repayment of deposits and payment of interest thereon, if any, including number of depositors, amount and duration of default involved:	NIL
g	Any waiver by the depositors, of interest accrued on deposits	NIL

* including outstanding as at 01.04.2020 of Rs. 13,38,82,000/-

** accepted prior to newspaper publication on 27.07.2020

4. FINANCIAL POSITION OF THE COMPANY:

a. Profits of the company*, before and after making provision for tax, for the three financial years immediately preceding the date of issue of circular or advertisement:

(Amount in Rs.Lakhs)

Year	Profit before Tax	Profit after Tax
2018–2019	10034.50	6740.71
2019–2020	5711.66	4929.50
2020–2021	14925.71	11064.47

b. Dividends declared by the company in respect of the said three financial years; interest coverage ratio for last three years (Cash profit after tax plus interest paid or interest paid)

Year	Dividend		Interest Coverage Ratio
	%	Amount in Rs. Lakhs	
2018–2019	70%	1111.67	7.80
2019–2020	150%	2382.15	6.60
2020–2021	150%	2472.15	15.81

c. A summary of the financial position of the company* as in the three audited balance sheets immediately preceding the date of issue of circular or advertisement;