

# INVESTOR UPDATE



## VISAKA INDUSTRIES LTD.

August 11, 2017

Sector: Building Products & Yarn

**BSE**

**Rs 463.90**

**NSE**

**Rs 470.50**

### Stock Information

Market Cap	Rs 7,367.20 Mn
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	569.70 / 150.00
52 Week High / Low (NSE)	569.70 / 150.00
BSE Code	509055
NSE Code	VISAKAIND

### Share Price Movement - Visaka - Sensex



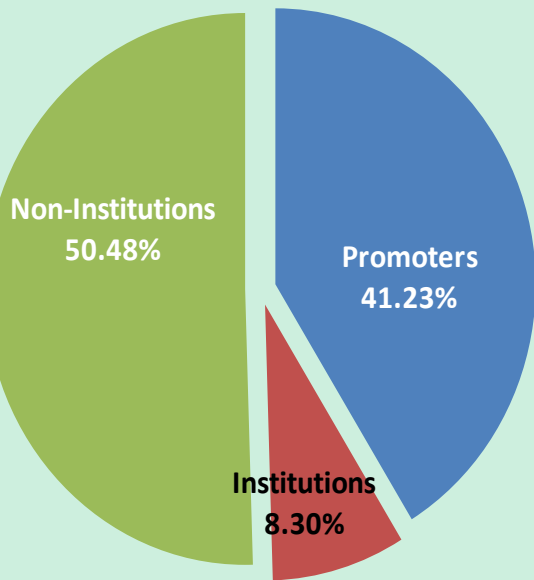
From 01-Apr-2017 to 30-Jun-2017

### Share Price Movement - Visaka - Nifty



From 01-Apr-2017 to 30-Jun-2017

### Shareholding Pattern as on 30 June, 2017



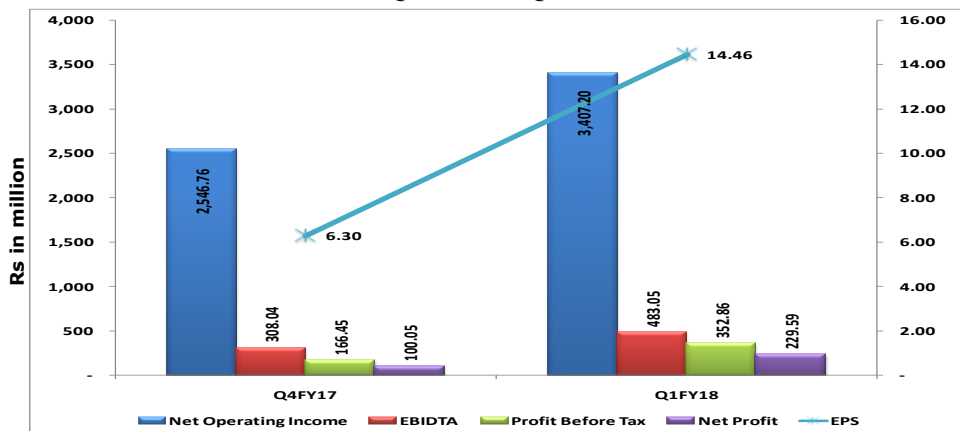
### Financial Snapshot

- ⇒ On year-on-year basis, the Net Operating Income was at Rs 3,407.20 Mn in Q1FY18 as compared to Rs. 3,401.01 Mn in Q1FY17. The Net Profit was higher by 37.66% in Q1FY18 at Rs 229.59 Mn as against Rs 166.77 Mn in Q1FY17.
- ⇒ On sequential basis, the Net Operating Income grew by 33.79% at Rs 3,407.20 Mn in Q1FY18 as against Rs 2,546.76 Mn in Q4FY17.
- ⇒ Net Profit was significantly up by 129.47% at Rs 229.59 Mn in Q1FY18 as against Rs 100.05 Mn in Q4FY17.
- ⇒ EPS was also up at Rs 14.46 Q1FY18 as against Rs 6.30 in Q4FY17.

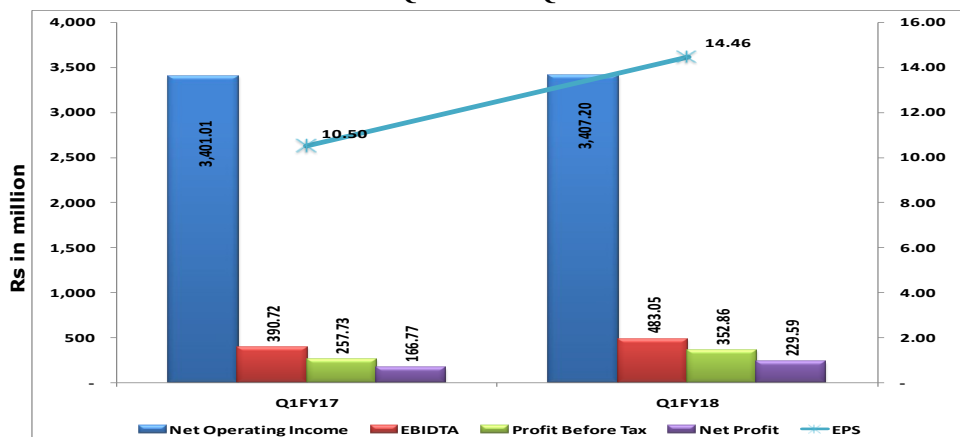
(Rs in million)

Particulars	Q1FY18	Q4FY17	Q1FY17
Net Operating Income	<b>3,407.20</b>	<b>2,546.76</b>	<b>3,401.01</b>
Other Income	15.89	4.99	27.82
Total Income	<b>3,423.09</b>	<b>2,551.75</b>	<b>3,428.83</b>
Expenditure	2,940.04	2,243.71	3,038.12
EBIDTA	<b>483.05</b>	<b>308.04</b>	<b>390.72</b>
Depreciation	90.47	90.96	81.39
EBITA	<b>392.58</b>	<b>217.08</b>	<b>309.32</b>
Interest	39.72	50.63	51.60
Profit/Loss before Tax	<b>352.86</b>	<b>166.45</b>	<b>257.73</b>
Tax	123.27	66.41	90.95
Net Profit/Loss	<b>229.59</b>	<b>100.05</b>	<b>166.77</b>
Earning Per Share (Rs)	14.46	6.30	10.50

### Q4FY17 Vs Q1FY18



### Q1FY17 Vs Q1FY18



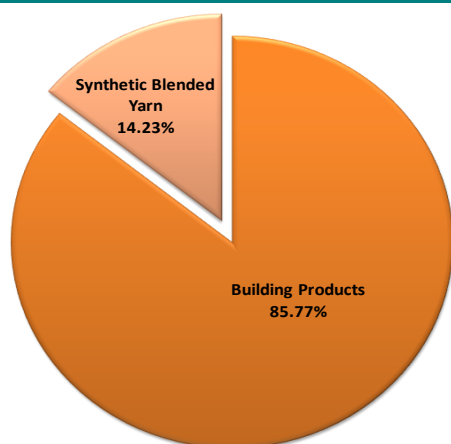


Financial performance as on June 30, 2017

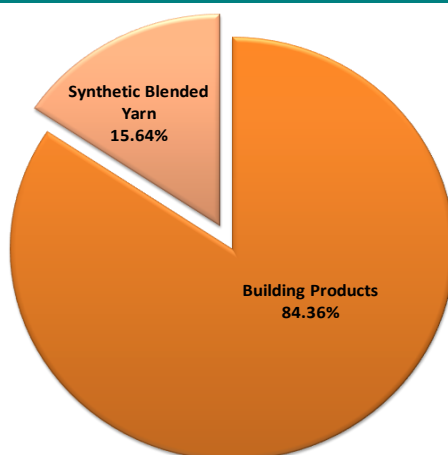
(Rs in Million)

Particulars	Quarter Ended			Year Ended
	30-06-2017	31-03-2017	30-06-2016	31-03-2017
1) Net Operating Income	3,407.20	2,546.76	3,401.01	9,667.32
2) Other Income	15.89	4.99	27.82	37.69
<b>3) Total Income</b>	<b>3,423.09</b>	<b>2,551.75</b>	<b>3,428.83</b>	<b>9,705.01</b>
<b>4) Expenses</b>				
(a) Cost of materials consumed	1,741.06	1,111.27	1,855.83	4,969.02
(b) Purchases of stock-in-trade	3.91	1.51	2.46	10.92
(c) Changes in inventories of FG, WIP & Stock-in-trade	304.39	223.99	262.94	-25.42
(d) Employee benefits expense	258.32	206.47	201.50	774.07
(e) Other Expenses	632.36	700.47	715.39	2,791.20
<b>Total Expenses</b>	<b>2,940.04</b>	<b>2,243.71</b>	<b>3,038.12</b>	<b>8,519.79</b>
<b>5) Profit before depreciation, interest, and taxes (3-4)</b>	<b>483.05</b>	<b>308.04</b>	<b>390.72</b>	<b>1,185.22</b>
6) Depreciation	90.47	90.96	81.39	340.76
<b>7) Profit after depreciation but before interest, Exceptional Items (5-6)</b>	<b>392.58</b>	<b>217.08</b>	<b>309.32</b>	<b>844.45</b>
8) Finance Cost	39.72	50.63	51.60	180.49
<b>9) Profit after interest but before Exceptional Items (7-8)</b>	<b>352.86</b>	<b>166.45</b>	<b>257.73</b>	<b>663.97</b>
10) Exceptional Items	0.00	0.00	0.00	0.00
<b>11) Profit before Tax (9-10)</b>	<b>352.86</b>	<b>166.45</b>	<b>257.73</b>	<b>663.97</b>
12) Tax Expense	123.27	66.41	90.95	255.93
<b>13) Profit after Tax (11-12)</b>	<b>229.59</b>	<b>100.05</b>	<b>166.77</b>	<b>408.04</b>
14) Extraordinary Items	0.00	0.00	0.00	0.00
<b>15) Net Profit / (Loss) (13-14)</b>	<b>229.59</b>	<b>100.05</b>	<b>166.77</b>	<b>408.04</b>
<b>Earnings Per Equity Share</b>				
Basic	14.46	6.30	10.50	25.69
Diluted	14.46	6.30	10.50	25.69

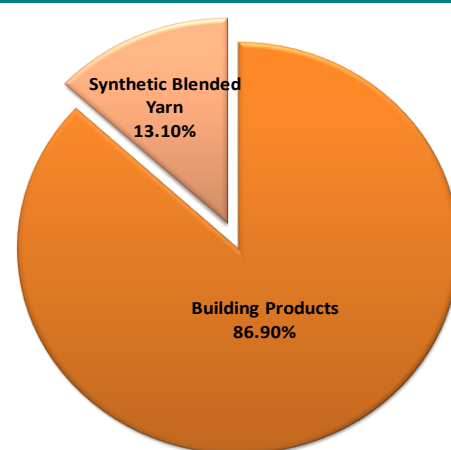
Revenue Break-up for Q1 FY18



Revenue Break-up for Q4 FY17



Revenue Break-up for Q1 FY17





Shareholding Pattern as on 30th June, 2017

Category of Shareholder	No. of Share holders	No. of fully paid up equity shares held	Total No. of Shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	Number of equity shares held in dematerialized form
<b>(A) Promoter &amp; Promoter Group</b>					
<b>(A1) Indian</b>					
Individuals / Hindu Undivided Family	3	5,978,940	5,978,940	37.65	5,978,940
Others (Promoter Group)	2	568,333	568,333	3.58	568,333
<b>Sub Total A1</b>	<b>5</b>	<b>6,547,273</b>	<b>6,547,273</b>	<b>41.23</b>	<b>6,547,273</b>
<b>(A2) Foreign</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>
<b>A=A1+A2</b>	<b>5</b>	<b>6,547,273</b>	<b>6,547,273</b>	<b>41.23</b>	<b>6,547,273</b>
<b>(B) Public Shareholding</b>					
<b>(B1) Institutions</b>					
Mutual Funds / UTI	7	367,754	367,754	2.32	365,636
Foreign Portfolio Investors	28	907,499	907,499	5.71	907,499
Financial Institutions / Banks	10	42,460	42,460	0.27	39,110
<b>Sub Total B1</b>	<b>45</b>	<b>1,317,713</b>	<b>1,317,713</b>	<b>8.30</b>	<b>1,312,245</b>
<b>(B2) Central Government/ State Government (s)/ President of India</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>
<b>(B3) Non-Institutions</b>					
Individual shareholders holding nominal share capital upto Rs. 2 lakh	16,339	4,145,606	4,145,606	26.10	3,691,792
Individual shareholders holding nominal share capital in excess of Rs. 2 lakh	18	1,183,063	1,183,063	7.45	1,183,063
NBFCs registered with RBI	3	85,100	85,100	0.54	85,100
Others (Non-Inst.)	803	2,602,197	2,602,197	16.39	2,585,917
<b>Sub Total B3</b>	<b>17,163</b>	<b>8,015,966</b>	<b>8,015,966</b>	<b>50.48</b>	<b>7,545,872</b>
<b>B=B1+B2+B3</b>	<b>17,208</b>	<b>9,333,679</b>	<b>9,333,679</b>	<b>58.77</b>	<b>8,858,117</b>
<b>(C) Non Promoter-Non Public</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>
<b>Grand Total (A+B+C)</b>	<b>17,213</b>	<b>15,880,952</b>	<b>15,880,952</b>	<b>100.00</b>	<b>15,405,390</b>

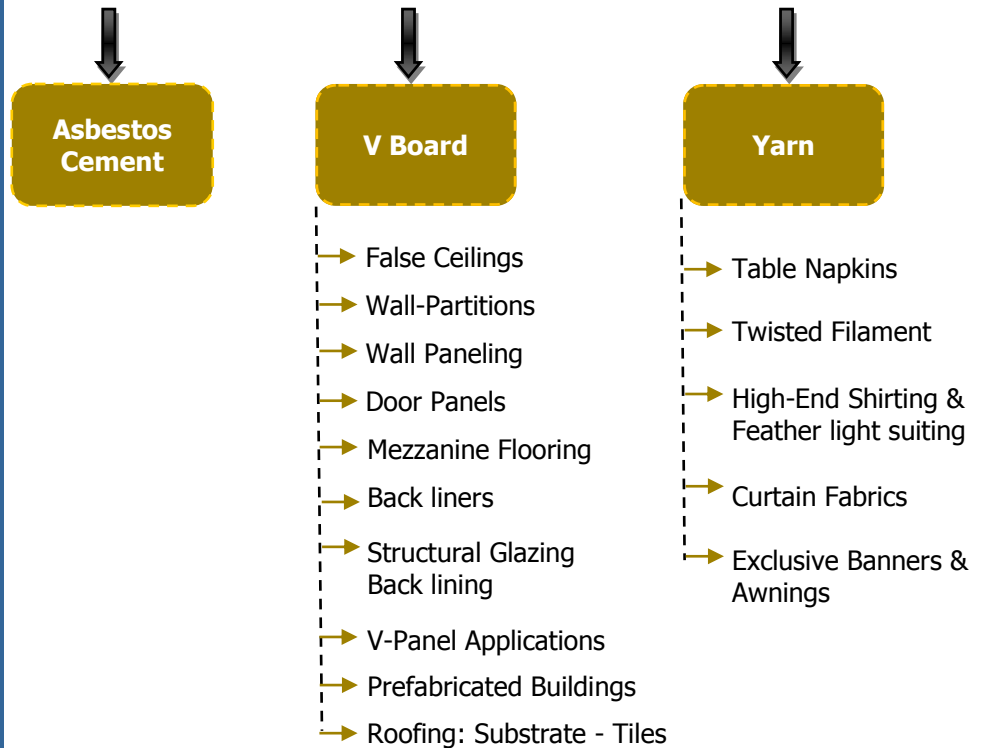


Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 8,02,000 tonnes per annum of Cement asbestos products and 1,29,750 tonnes per annum of Fibre cement sheets with a strong network of 6000 plus Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

## Business Verticals of Visaka Industries

### Business Verticals



*If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.*  
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